

## Cox Automotive Weekly Sector Performance

9<sup>th</sup> November 2017- Valuations Team, Cox Automotive Data Solutions

### Current market trends

- Conversion rates slightly improved.
- Tidy older cars still in short supply.
- Careful appraisal crucial.
- Less demand for later cars, especially over-age retail cars.

The colours represent movement since last week	
Very Weak	Reduction of over 2 percentage points since previous week
Weak	Reduction of 2 percentage points since previous week
Weakening	Reduction of 1 percentage point since previous week
Static	No change since previous week
Improving	Increase of 1 percentage point since previous week
Strong	Increase of 2 percentage points since previous week
Very Strong	Increase of over 2 percentage points since previous week

### Sector adjustments

Sector	20/10/2017	27/10/2017	03/11/2017	10/11/2017
Mini	Static	Static	Static	Static
Super Mini	Weakening	Weakening	Weakening	Static
Lower Medium	Weakening	Weakening	Static	Static
Upper Medium	Weakening	Weakening	Static	Static
Mini MPV	Static	Weakening	Static	Static
Medium MPV	Static	Weakening	Weakening	Static
Large MPV	Static	Static	Static	Static
Small 4x4	Weakening	Weakening	Static	Static
Medium 4x4	Static	Weakening	Weakening	Static
Large 4x4	Weakening	Weakening	Static	Static
Compact Executive	Weakening	Weakening	Static	Static
Medium Executive	Weakening	Static	Static	Static
Large Executive	Static	Weakening	Static	Static
Convertible	Static	Static	Weakening	Static
Executive Convertible	Static	Static	Static	Static

If you have specific questions about this update, please get in touch: [hello@coxautodata.com](mailto:hello@coxautodata.com)

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